



 (855) 662-0306

HOME LASER MATERIALS NONLINEAR OPTICS OPTICAL COMPONENTS **SERVICES** CONTACT

Services

Welcome to the DMI SERVICES information page. We offer Independent Sales Representation and Marketing/Advertising services. We are also the premier provider for Crystal Re fabrication. Our goal is to provide the very best service in the Photonics Industry. Whether it be supplying that consistent optical component, restoring the life of that laser rod, or helping a growing company with Representation and/or Marketing Services, our goal is to provide excellent service. We want you to refer us to our next partner! Because our quality control standards are high, our Employees, Partners and Vendors are among the best in the business. Our goal is to always deliver What, When & Verified! Again, We want you, our valued customer, to be happy. We believe that Referrals are the highest form of compliment!

Crystal Refurbishment

Solid State Laser gain, and Nonlinear materials are costly components, and being crystals, in most cases will last for the life of the system. When laser systems need maintenance, these crystals can be re-polished and coated for a fraction of the cost of a new crystal. You can save significant amounts of money by refurbishing and resurfacing material rather than replacing it. Lead time is typically 2 weeks, but can be expedited when needed to keep down time to a minimum.

Crystals reworked include Nd:YAG, Ruby, Ti:AlO₂O₃, KTP, LBO, BBO and many others!

Independent Representation

Davis Marketing was formed in 1993 to be an Independent Sales Force (area rep). Domestically the life cycle of this profession is that if we do our job, we lose a client! That's right, successful sales means the Company services grow and brings the sales back in-house and we need to find a new partner.

Off shore representation here in the US is quite different. We not only sell for the new Concern, in most cases we help in other areas such as competitive information, pricing guidelines and market presence.

Past Representation includes Amaco Laser, Optometrics, Union Carbide, St Gobain and others. As explained earlier we are always looking for new Partnerships. Please inquire at your convenience.

Technical & Marketing Services

Technical Services-

Marketing Services-

Davis Marketing International

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